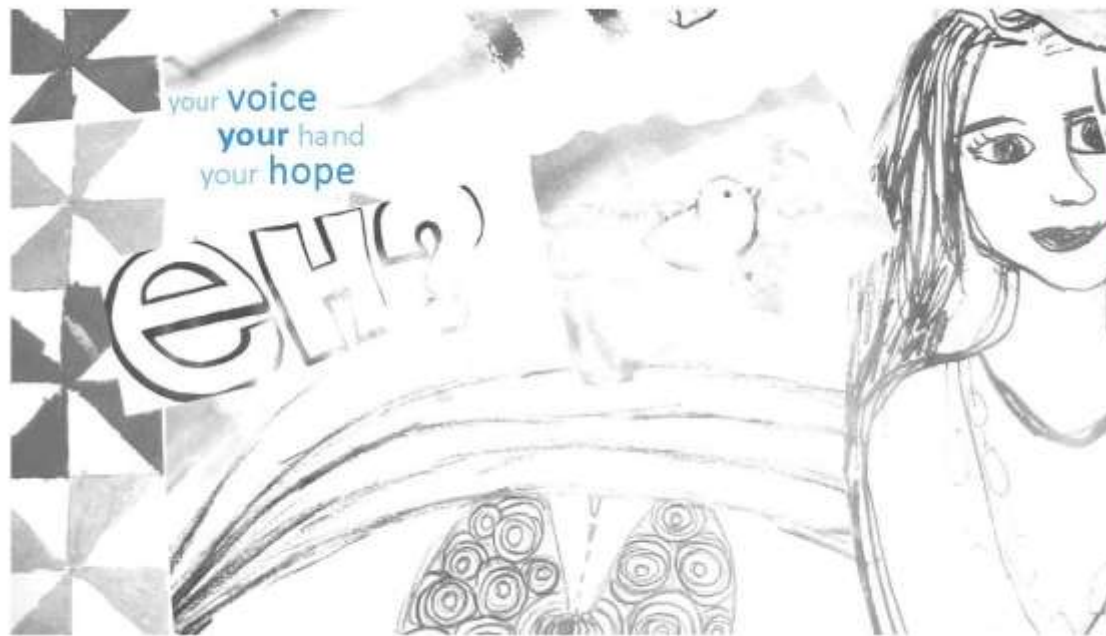


# 2011 ANNUAL REPORT



THE YOUTH  
MENTORING  
FOUNDATION

Improving the lives of young people  
facing profound challenges by  
providing mentoring programs and  
personal development workshops

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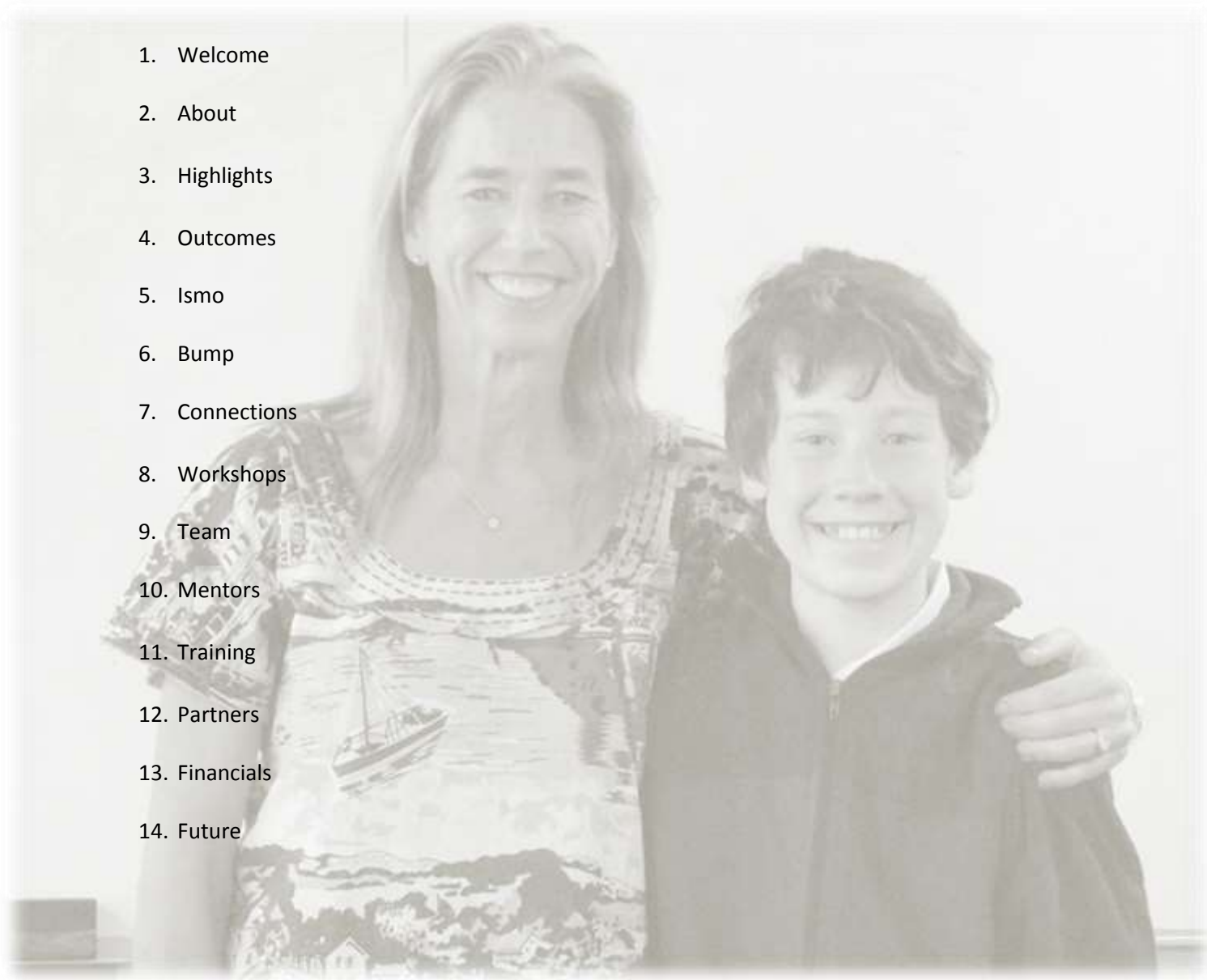
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*Completed November 2012 as a result of audited accounting process, and including 2012 highlights*



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## WELCOME

When I was 16, I didn't know anyone who had depression, anyone who self harmed, anyone who had an eating disorder, anyone who was addicted to drugs, or anyone who had Chlamydia. Or at least I didn't know that I knew someone who had experienced any of those things. I didn't know that I knew someone who had committed suicide either - I was told by my parents that there had been an accident. I did know someone who had fallen pregnant as a teenager, in fact I knew a few people who had experienced that.

When I was 16, these topics were not readily raised in conversations, and people did not readily raise their hands to ask for help. Now that my own children are all around 16, I find it saddening to realise that they do know young people who are experiencing these issues. I hope they also know how to get help if they're struggling, and Raise is working hard to ensure this is the case for all young people in our community.

In Summary, 2011 has been an exciting year for Raise. This is primarily because we have continued to grow the organisation as planned so that more young people have access to a qualified professional mentor, but also as we have done some soul searching to enable further development into our next strategic phase.

Our key achievements have included training 71 new mentors at TAFE NSI, making and managing mentoring matches for 148 young people who were struggling, running Ismo in seven high schools, conducting Bump in four locations, continuing our partnership on Youth Connections with TAFE and the Salvation Army, building our first corporate partnership with Fresh Produce Group, launching our inaugural annual fundraising event, and rebranding our charity to better reflect the work we do.

Our new name, Raise Foundation, is a powerful reflection of the work we are doing to support young people to raise their voices and ask for help, encourage volunteers from the community to raise their hands and assist in the process, and build an organisation which raises hope and confidence in young people so they may identify and achieve their dreams, even when they are faced with great adversity.

We are putting into practise the idea that it takes a village to raise a child, and we are sincerely grateful to those of you who have helped us to continue building that village in our communities.



Kind regards,  
**Vicki Condon**  
Founder and CEO





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## ABOUT RAISE

Raise Foundation is a registered charity which contributes to the health and wellbeing of young people in our community. We put into practise the idea that it takes a village to raise a child.

Raise provides school and community based mentoring programs and personal development workshops for young people who are facing profound challenges in their lives, including mental health, substance misuse, and sexual health issues. These are very real and worrying threats to the health of Australian youth, and the prevalence of these issues is on the rise.

What are we doing to help? Our mentoring programs provide a community of support around young people. Mentoring from a positive role model provides a nurturing pathway for teenagers to feel supported through tough times, particularly if they feel they can't talk to other significant adults in their lives. The power of having someone neutral to talk to, who really listens and actually hears, is extraordinary. Raise mentors can change thinking and save lives.

With this in mind, Raise conducts three main mentoring programs, one in schools called Ismo (In School Mentoring Opportunity), one for teenage mums called Bump (including an extension program at TAFE called Bump Up), and one in partnership with the Salvation Army and TAFE called Youth Connections. Ismo is for guys and girls in high school in years 7-10, Bump is for young mums under the age of 23, and Connections is for re-engaging young guys and girls with education or employment at TAFE.

## MISSION

We improve the lives of young people facing profound challenges by providing mentoring programs and personal development workshops.

## VISION

To make qualified mentors available to young people in need and achieve measurable improvement in their lives.

## VALUES

Honesty - being dedicated to sincerity, consistency and integrity  
Respect - cultivating relationships based on compassion and trust  
Confidence - believing in empowering people to make positive choices and changes  
Enjoyment - motivating people to flourish using positivity and fun  
Innovation - using fresh approaches which facilitate ongoing improvement  
Professionalism - providing a high standard of service that is personal and ethical

“having someone  
listen to me, and  
really hear what I’m  
saying, makes a big  
difference”



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## WHY DO WE DO WHAT WE DO?

1 in 4 16-25 year olds experience a mental health disorder

Suicide is the leading cause of death amongst 14-25 year olds in Australia

23% of 12-17 year olds consume alcohol weekly

1 in 5 Australian kids will be victims of sexual abuse before they turn 18

Australia has the fourth highest rate of teenage pregnancy in the western world

Experts have declared many Australian young people are in crisis, and they need our help

## 2011 HIGHLIGHTS

Trained 71 new mentors who completed our TAFE accredited training

Retained 77 mentors from previous years

Provided a mentor match for 148 young people who were struggling

Took Ismo program into 7 high schools with 72 students graduating

Bump doubled from 2 programs to 4 programs, with 48 young mums graduating

Provided mentors for 28 Youth Connections students at Crows Nest TAFE

Invited as Guest Speakers at the YAPA Conference (Youth Action Policy Association)

Renewed partnership with Salvation Army for two years under Youth Connections

Formed corporate pledge partnership with Fresh Produce Group

Launched our inaugural fundraising event at The Ivy with successful results

Held our 3 Year Strategic Planning Workshop

Completed rebranding project from Young Love Foundation to Raise Foundation





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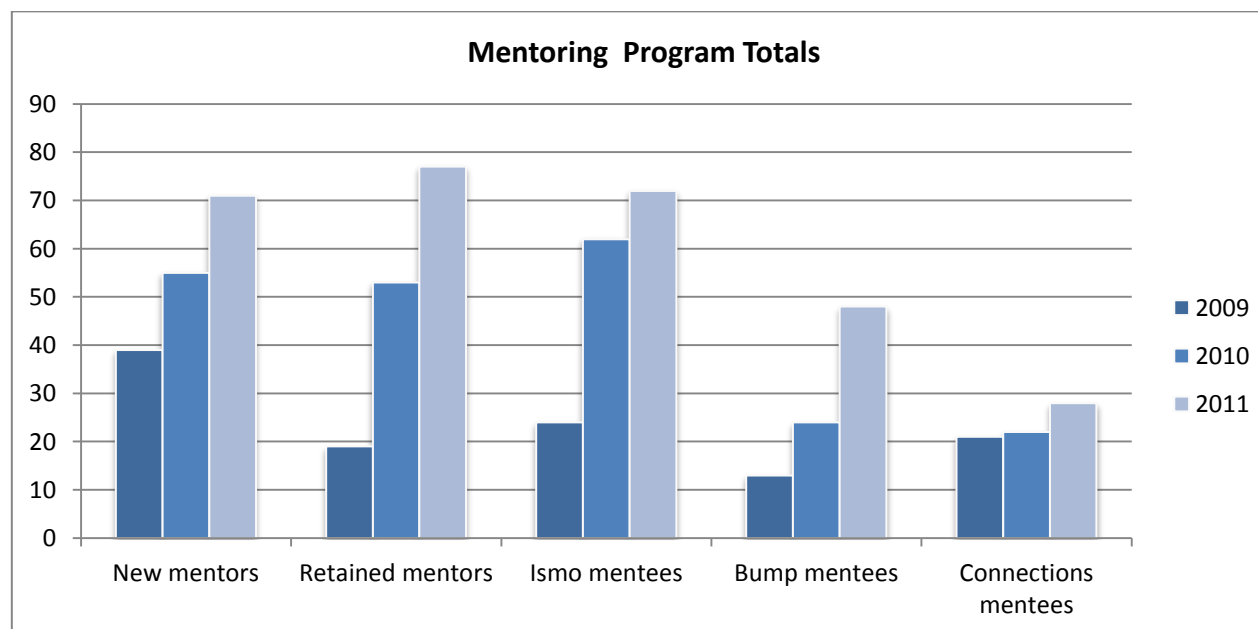
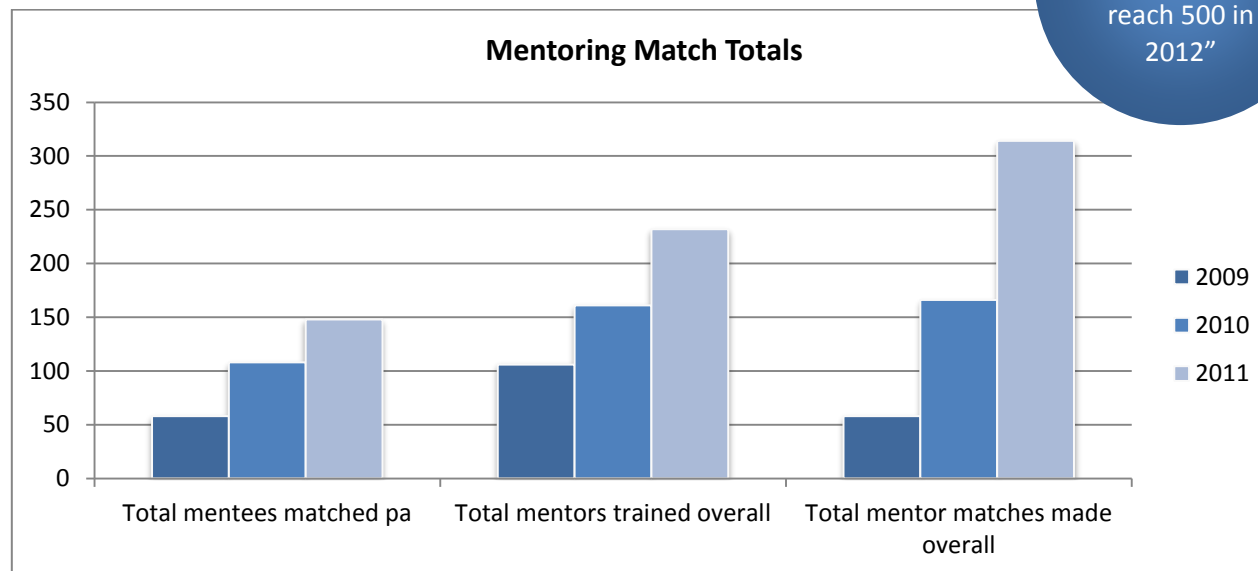
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## MENTORING MATCH OUTCOMES

"had made 314  
matches at end  
2011 and will  
reach 500 in  
2012"







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## ISMO PROGRAM SUMMARY

Our Ismo (In School Mentoring Opportunity) program is aimed at students in years 7-10 in high schools. In 2009 we conducted Ismo in three schools, in 2010 six schools and in 2011 our Ismo program was conducted in seven schools – Pittwater High, Riverside Girls High, Ryde Secondary College, Hunters Hill High, Mosman High, North Sydney Boys High and Ku-ring-gai Creative Arts High School.

We provide to each school for two hours every week in term time, a mentoring team including a qualified Program Counsellor and a group of our trained mentors. In the first hour each student chosen for the program has a one-on-one mentoring session with their mentor. In the second hour the students return to class and the mentors stay on to do group supervision with their Program Counsellor. The students invited to attend the program are those whose teachers feel could benefit from having a neutral positive role model in their lives. All students choose to be involved and their parents give consent for them to attend the program.

At the end of the program in 2011, 100% of students involved said that they were pleased to have been part of the program, and 100% said that they would recommend Ismo to a friend.

The success of Ismo may be attributed to a number of factors: a qualified Program Counsellor is responsible for the smooth running of the program, both pastorally and administratively; all our mentors have been trained by Raise, have completed Working With Children and Police checks and are independent of their mentees' schools and families; we evaluate the program each year from each school's, mentee's, mentor's and Program Counsellor's perspective to ensure its quality and effectiveness; and we are able to support the welfare team in each school in reaching a wider stratum of students who could do with the additional attention of our Ismo community. Ismo was provided at no cost to any school in 2011, and we are on track to provide Ismo in 9 high schools in 2012.

**Jenny Moulder**  
Ismo Program Director



"100% of students  
involved said they  
were glad to be part  
of the program, and  
would recommend it  
to a friend"



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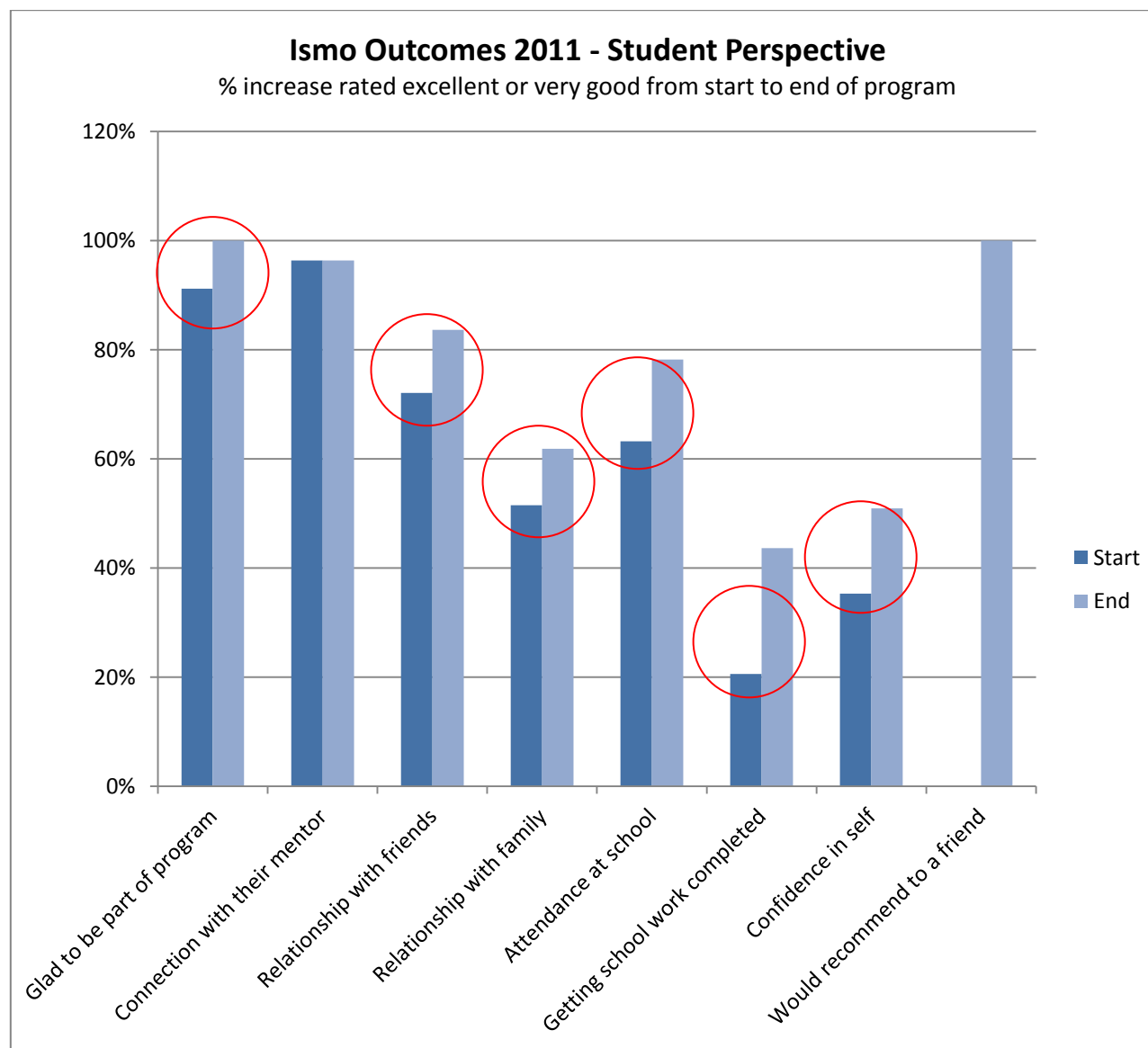


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## OUTCOMES – ISMO







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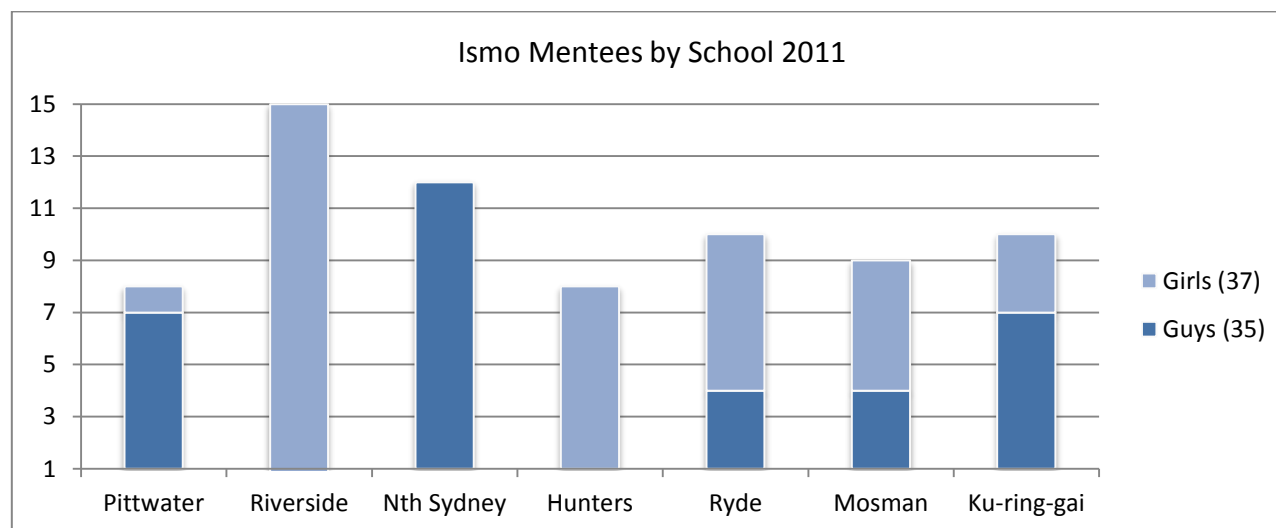
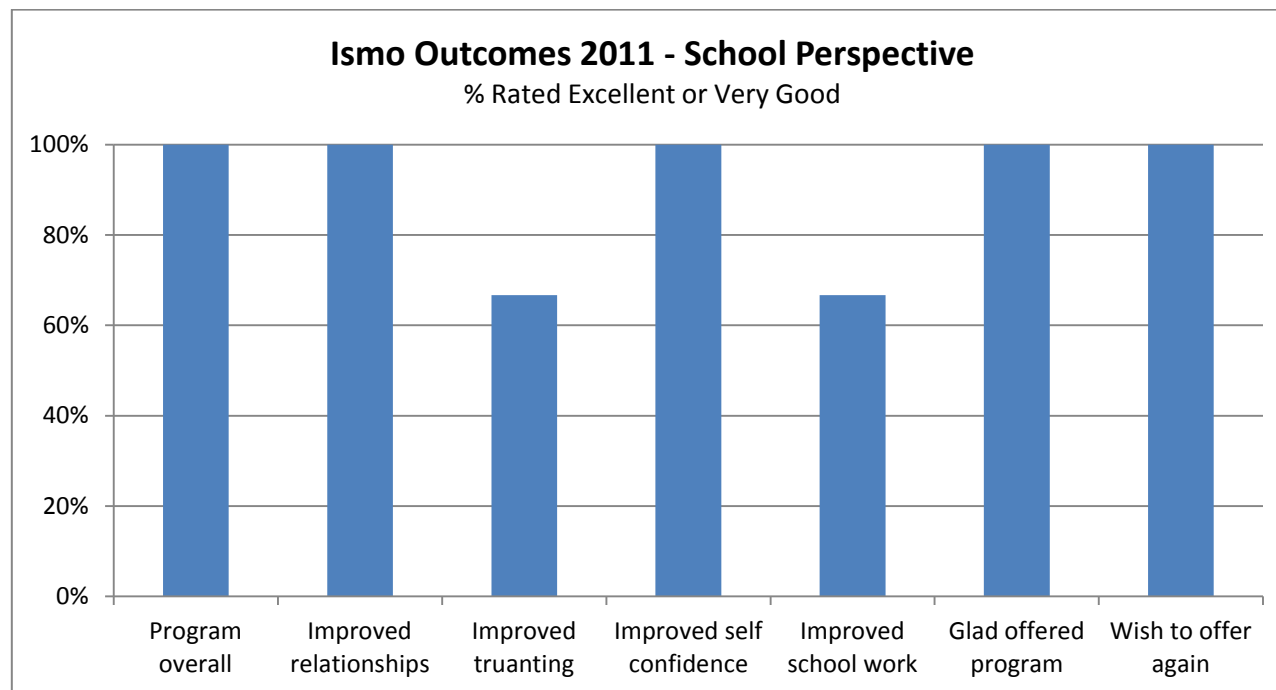


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## OUTCOMES – ISMO





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## BUMP PROGRAM SUMMARY

Our Bump mentoring program is for young pregnant and parenting girls aged between 14 and 23, and it is a fun way for the girls to meet other young mums, as well as have some much needed “me” time. Bump includes weekly mentoring and monthly workshops at various locations on different days.

In 2009 we conducted our inaugural Bump program in Dee Why and 13 young mums graduated. In 2010 we conducted Bump in Dee Why, and introduced the program in Hornsby, with 24 graduates. In 2011, we conducted Bump in four locations, Dee Why, Hornsby, St George, Blacktown, and we had 48 graduates. We plan to run five Bump programs in 2012 and we are on track towards 60 graduates.

We are particularly grateful for the relationships we have built with the Women’s Resource Centre in Dee Why, TAFE NSI at Hornsby and Crows Nest, the Family Support Service in St George, and the Red Cross Young Parents Program in Randwick, who have all provided support for the Bump program.

Once referred, young mums are matched with one of our accredited mentors who have trained at TAFE and completed Working With Children and National Police Checks. The mentor and mentee meet on a weekly basis for an hour and they might go for a coffee, take a walk, or do jobs together. The match will also attend a monthly workshop together with all of the other matches in the area, so that a whole support network of other young mums and mentors is built around each young mum and their child.

The focus of our Bump workshops this year was to provide personal development for the girls in areas such as positive relationships, healthy nutrition, financial budgeting, employment skills and education options. We also provided relaxing activities for the girls which they would never normally be able to provide for themselves such as massage, yoga, sewing and self defense. Our graduation celebration at the conclusion of the program is very important for the closure and separation process, and 48 girls enjoyed the lunchtime graduation celebration at Boronia House in Mosman this year, something that many of the girls had never experienced before.

Many graduates have told us they appreciate Bump as it helps them to feel less isolated, encourages them to learn from an experienced mum, helps them to identify and achieve goals around completing their education and finding a job, as well as building a whole new network of friends who are experiencing the same challenges as they are.

“100% of young mums involved said they would like to attend Bump again and recommend it to a friend”



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your voice  
your hand  
your hope

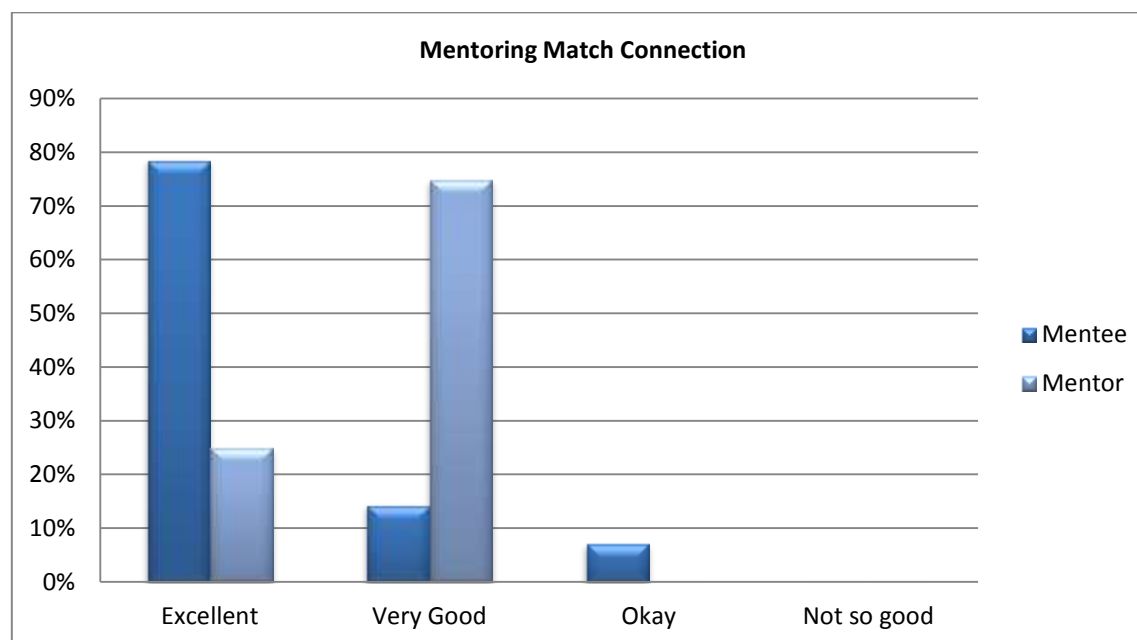
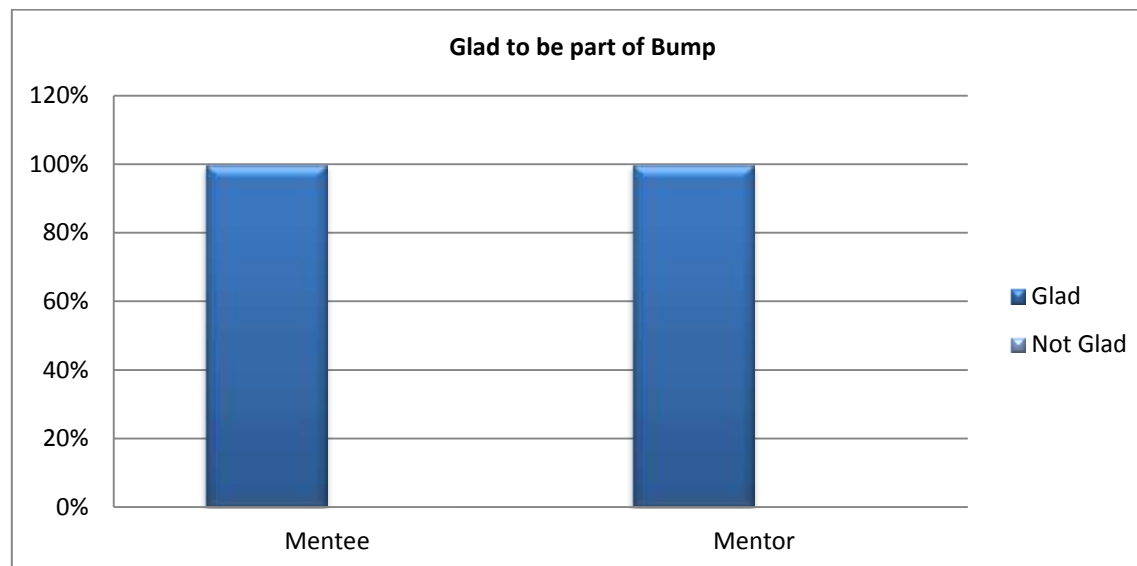
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## OUTCOMES – BUMP







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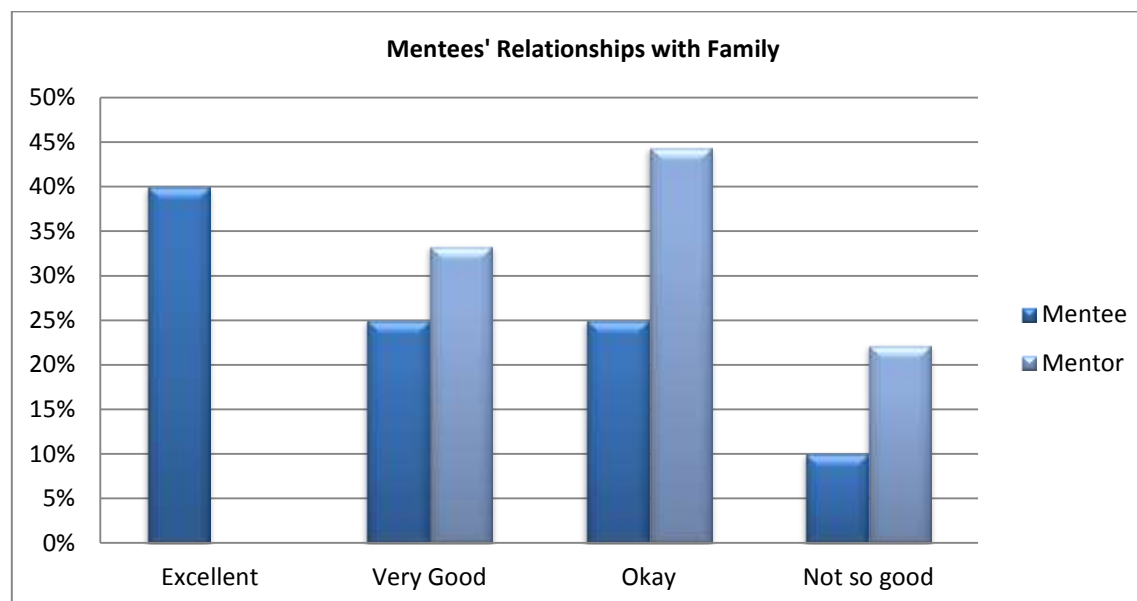
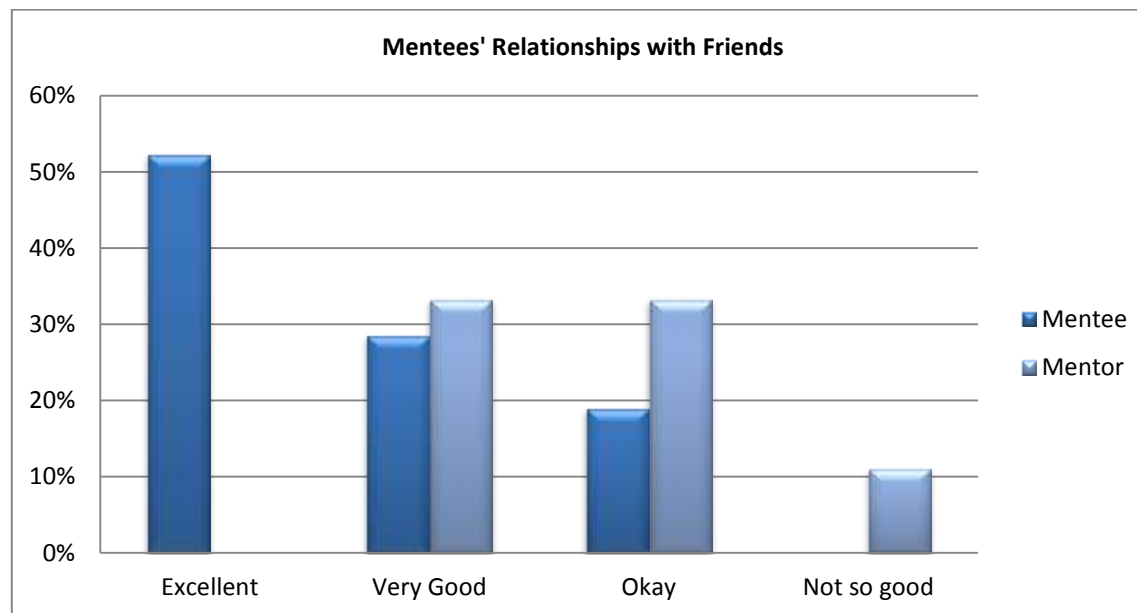


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## OUTCOMES – BUMP





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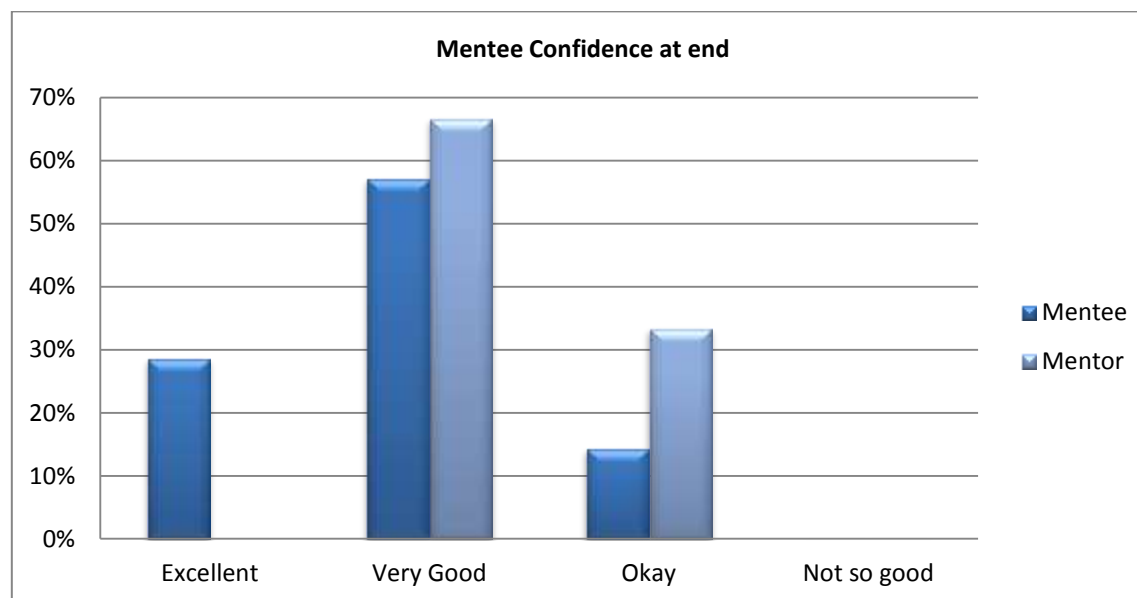
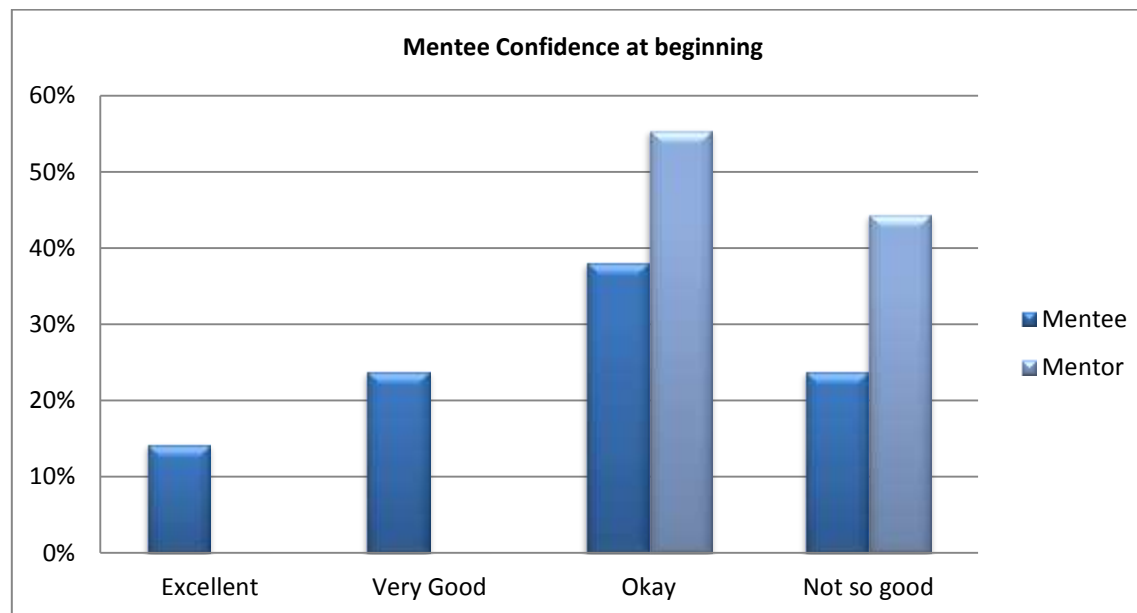


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## OUTCOMES – BUMP





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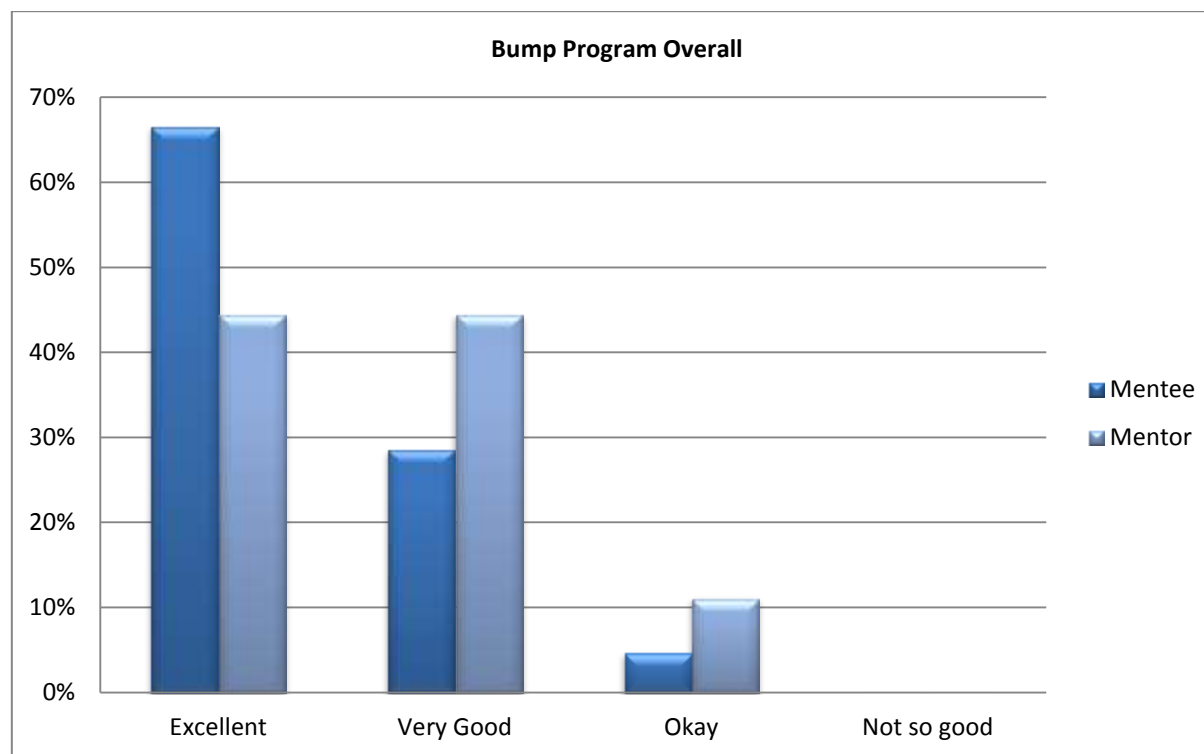


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## OUTCOMES – BUMP







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## CONNECTIONS PROGRAM SUMMARY

Raise has been successful in tendering with partners, The Salvation Army and TAFE NSI, to provide mentoring services within the Youth Connections program being funded through DEEWR by the Federal Government.

This program supports at risk young people in the Lower North Sydney area by helping them to re-engage with education and employment options. We are extremely excited about this opportunity to partner with highly respected youth organisations and about being able to connect more young people with professional accredited mentors.

We have a qualified Program Counsellor who brings a group of our mentors to Crows Nest TAFE for an hour each week at a consistent time. We facilitate one-on-one mentoring, followed by group supervision for mentors. The mentoring is conducted in 15 week programs twice a year, in line with TAFE semesters, and we conclude with a graduation celebration.

All of our mentors complete accredited training in Mentoring in the Community through TAFE Outreach, and they undergo Working With Children Checks and a National Police Check, as well as providing personal and employment references.

Young people are referred to Youth Connections by schools, case workers, refuges and other community organisations, and they must attend an interview before being invited to join the group. Youth Connections students are then matched with a mentor as part of their program, and they attend TAFE to complete one day of life skills as well as choosing an elective such as spray painting, hairdressing, hospitality or landscaping.

In 2011, we have had 28 young people graduate from the Youth Connections program and successfully identified transitions into further education or employment options, and we will do the same in 2012.





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## WORKSHOPS SUMMARY

Raise conducts personal development workshops for young people in School or TAFE, and as an integral part of our mentoring programs. We also partner with other mentoring organisations by conducting training programs for them and their potential mentors or mentees.

### Personal Development Workshops

Our personal development workshops provide young people with the right resources at an early stage so they are prepared for life, and their life chances are greatly enhanced. We use interactive workshops, open discussion, music, technology, and fun activities in a positive learning environment. The content of our workshops is complementary to the DET curriculum guidelines. We provide learning from neutral, skilled, experienced professionals who are passionate about the topics they are teaching. We can come at issues from a range of angles because we are neutral from the perspective of teachers and parents. The students don't have to see us all the time, so they can use honesty and they appreciate anonymity. In 2011, we conducted our workshops at Sir Joseph Banks High School and Condell Park High School in Sydney, through MTC Work Solutions.

### Mentor Training for Community and Corporate Partners

Our training programs for community and corporate partners are tailored to suit the specific needs of the organisation. Obviously, we specialise in training mentors and conducting core modules around that topic, but we are also flexible to conducting other specialist topics of interest regarding adolescents. We also run regular seminars for parents of teenagers. In the past, we have conducted training workshops for YWCA NSW In School Mentoring Program through Big Brother Big Sister, and staff from various organisations have completed our mentor training such as Cerebral Palsy Alliance, Sydney Distance Education High School, YWCA, and other community organisations. The skills learned in our Mentor Training Program can be used professionally in an established mentoring program, as well as being tangible skills for utilising in everyday situations with young people.



"A huge success, our students thoroughly enjoyed it. Raise engaged them with interesting and relevant activities and helped them look at things in a different way, they have raved about it ever since. The topics covered were so important and would recommend it for any group. It was definitely a highlight" MTC WORK SOLUTIONS



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## RAISE STAFF TEAM

Our team are extraordinary people who are personally committed to improving the lives of young people who are struggling. They are highly qualified, extremely dedicated, entirely professional and incredibly passionate about making a tangible difference. Raise works hard to attract, develop and retain a highly regarded group of people including our volunteers, mentors, Program Counsellors, Board members and Ambassadors. We sincerely appreciate having them involved with Raise Foundation, and we are very grateful to be able to tap into their expertise and passion.



ANDREW BIRCH    LEON CONDON    LEANNE RALPH    VICKI CONDON



JENNY MOULDER    LINDSEY WALKER    GINNY LINDSAY    KATE KENNEDY



SARAH WILLIAMS    LYNDALE KEITH    CARLY BLUMANS    SIMCHA HUTTON



JEAN KITTING    MARK BERETTA    INDIA ROSE MADEROM    PROF. MARIE BASHIR    BERNADETTE BLACK

"we include in our  
team 148 volunteer  
mentors who have  
donated their time  
throughout 2011,  
valued at over  
\$275,000"





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## MENTORS

Our mentors are the heart and soul of our organisation, and we cannot thank them enough for their dedication and commitment to Raise Foundation. Without them, we are unable to make a difference at all.

After completing our accredited TAFE mentor training program and all the necessary Working with Children and National Police Checks, our mentors choose which of our mentoring programs they would like to volunteer in. They dedicate 1-2 hours each week for one year to a young person in need. They are extraordinary people, generous with their time and experience, and we are so grateful to each one of them.

In 2011, we trained 71 new mentors, and retained 77 previously trained mentors. This enabled us to provide a neutral positive role model for 148 young people who are facing profound challenges, taking the total number of mentoring matches Raise has made since our inception to 314. In 2012, we are set to mentor a further 200 young people. Our mentors are changing thinking and saving lives every day.





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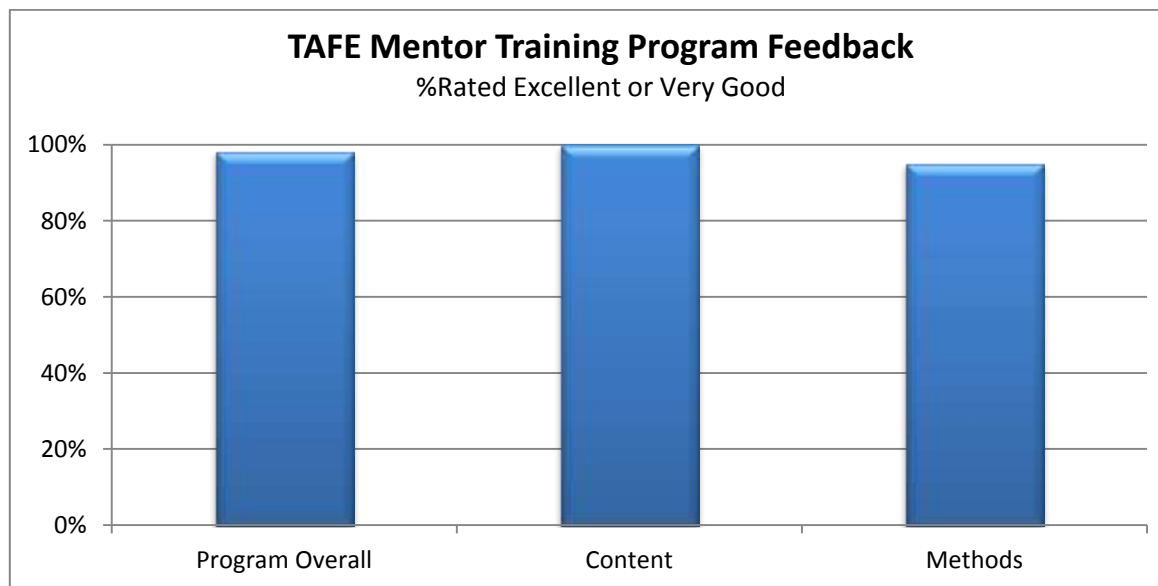
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## TAFE MENTOR TRAINING

Our comprehensive mentor training program is a key differentiator of the Raise Foundation's programs because it is an accredited TAFE course, Mentoring in the Community. We are very grateful for our partnership with TAFE NSI to provide this training for our mentors so they become highly qualified volunteers with outstanding skills. These skills are also transferrable to other facets of our mentors' lives such as assisting with paid work, parenting skills and other community involvement with young people. The feedback from our mentors on completion of the training is highly favourable.



### After training, our new mentors said...

"I learned how to listen properly and ask questions  
Wonderful way of being able to contribute to the community  
I have a very clear view of what my role as a mentor is, and I feel supported  
Gained insight into issues that are effecting youth today  
Surprised how thorough it was and the amazing support mechanisms in place to assist mentors  
Loved every minute of it, it was professional, interesting, stimulating, engaging, loved the variety  
It's wonderful and I'm honoured to be part of it, it is truly awe inspiring!  
Learnt new skills and ways of listening and understanding young people and their challenges  
Loved the relaxed atmosphere, not intimidating, very practical  
The honesty and integrity of the program was obvious  
All topics covered are so valid not only for being a good mentor, but for life in general"



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## PARTNERS

Raise is extremely grateful to the generous organisations who have agreed to partner with us in our pursuit to help young people facing profound challenges in 2011. This includes the schools we mentor in, the organisations who offer us services, the partners who have provided in-kind and financial support for our programs, supporters who have donated to us, and the community members and organisations with whom we have built valuable alliances. Thank you for your wonderful support and kind generosity. We are a small organisation, so you know your contribution has a direct and tangible impact on the work we do. We are a Deductible Gift Recipient and a Tax Concession Charity, so all of your donations are tax deductible, as well.







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**We are grateful to Tony Abbott**, the Member for Warringah and Leader of the Opposition, for choosing Raise Foundation as the local charity benefactor for his Pollie Pedal initiative in our first year of operation. As a direct result of his efforts, we were able to fund our Ismo program into Mosman High and Mackellar Girls High.



**Joe Hockey's letter of support for us says**  
"The interest shown by key community stakeholders proves the value of the programs that Raise Foundation offers. I am pleased to recommend Raise as an organisation in my electorate that is worthy of support."





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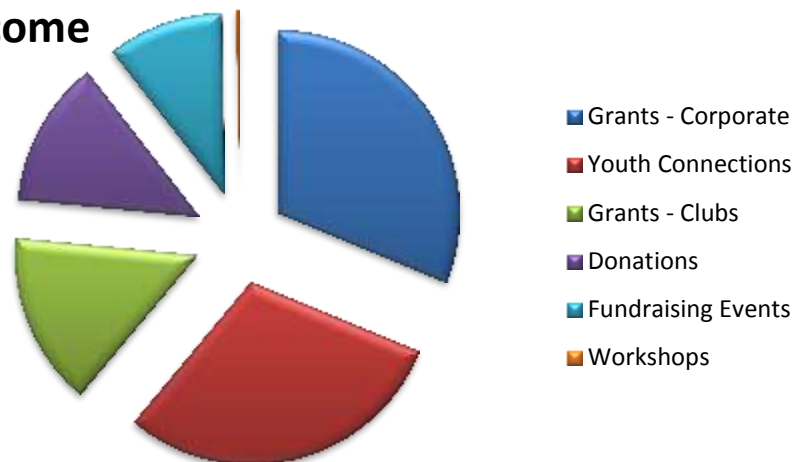
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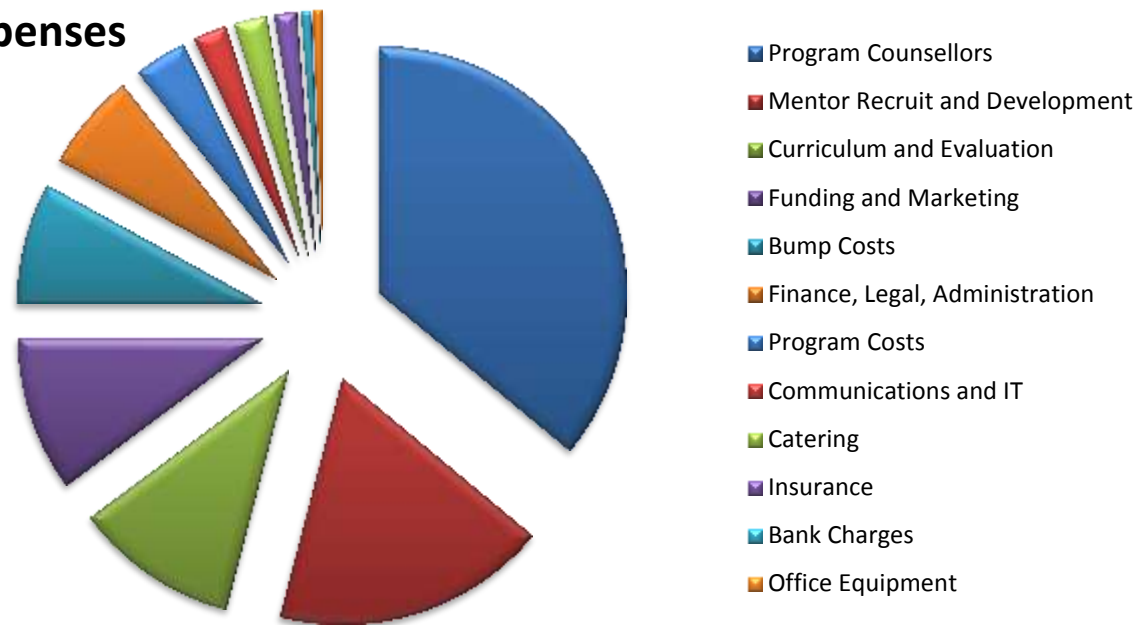
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### Income



“a Raise match  
costs as little as  
\$872 per  
annum”

### Expenses





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## AUDITED FINANCIAL ACCOUNTS 2011

### RAISE FOUNDATION

ABN 49 306 288 644

#### Directors Report

Your directors of the trustee company submit the financial reports of Raise Foundation for the financial year ended 31 December 2011.

#### Directors

The names of the directors of the trustee company throughout the year and at the date of this report are:

Leon Condon  
Vicki Condon  
Leanne Ralph  
Andrew Birch

#### Principal Activities

The principal activity of the Trust is contribution to the health and well being of young people in the community.

#### Significant Changes

No significant changes to the nature of these activities occurred during the period.

#### Operating Results

The net loss of the Trust for the year amounted to \$26,284 (2010: Profit of \$8,665).

Signed in accordance with a resolution of the board of directors.

  
Leon Condon

  
Leanne Ralph

Dated this 29<sup>th</sup> day of October 2012.





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## AUDITED FINANCIAL ACCOUNTS 2011

### RAISE FOUNDATION

ABN 49 306 288 644

#### Statement of Comprehensive Income

For the year ended 31 December 2011

	2011 \$	2010 \$
<b>INCOME</b>		
Donations	48,739	31,260
Fundraising	39,861	31,255
Workshop Income	331	-
Youth Connections	33,000	33,000
Grants	17,000	31,100
Interest	92	125
	<u>139,023</u>	<u>116,740</u>
<b>EXPENSES</b>		
Amortisation	330	330
Bank Charges	879	413
Catering Costs	2,973	2,045
Childcare	2,848	2,532
Consulting Fees	103,671	69,080
Fundraising	28,549	14,709
Guest Presenters	1,770	275
Insurance	2,030	1,898
Legal Costs	351	1,037
Marketing	1,100	523
Mentor Expenses	3,494	1,939
Office Equipment	794	1,313
Printing & Stationery	2,055	1,509
Staff Training & Welfare	444	1,770
Telephone	1,817	885
Travelling Expenses	1,043	668
Venues	636	436
Website Costs	1,240	743
Workshop Expenses	9,283	5,970
	<u>165,307</u>	<u>108,075</u>
<b>Net Surplus from Ordinary Activities</b>	<b>(26,284)</b>	<b>8,665</b>
<b>Accumulated Surplus at the beginning of the year</b>	<b>46,032</b>	<b>37,367</b>
<b>Accumulated Surplus at the end of the year</b>	<b>19,748</b>	<b>46,032</b>

The accompanying notes form part of these financial statements.



**THE YOUTH  
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Improving the lives of young people  
facing profound challenges by  
providing mentoring programs and  
personal development workshops



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## AUDITED FINANCIAL ACCOUNTS 2011

### RAISE FOUNDATION

ABN 49 306 288 644

#### Statement of Financial Position

As at 31 December 2011

	Note	2011 \$	2010 \$
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	2	19,098	45,052
<b>TOTAL CURRENT ASSETS</b>		<b>19,098</b>	<b>45,052</b>
<b>NON CURRENT ASSETS</b>			
Intangible assets	3	660	990
<b>TOTAL NON CURRENT ASSETS</b>		<b>660</b>	<b>990</b>
<b>TOTAL ASSETS</b>		<b>19,758</b>	<b>46,042</b>
<b>NET ASSETS</b>		<b>19,758</b>	<b>46,042</b>
<b>TRUST FUND</b>			
Settlement Sum	4	10	10
Retained earnings	5	19,748	46,032
<b>TOTAL TRUST FUND</b>		<b>19,758</b>	<b>46,042</b>

The accompanying notes form part of these financial statements.



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## AUDITED FINANCIAL ACCOUNTS 2011

### RAISE FOUNDATION

ABN 49 306 288 644

#### Notes to the Financial Statements

*For the year ended 31 December 2011*

##### NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report is a special purpose financial report prepared in order to satisfy the financial reporting requirements of the Trust Deed. The directors of the trustee company have determined that the Trust is not a reporting entity.

The financial report has been prepared on an accrual basis and is based on historic costs and does not take into account changing money values or, except where specifically stated, current valuations of non-current assets.

The following significant accounting policies, which are consistent with the previous period unless otherwise stated, have been adopted in the preparation of this financial report.

##### a) Income Tax

The Trust is not liable for income tax.

##### b) Impairment of Assets

At the end of each reporting period, the entity reviews the carrying values of its assets to determine whether there is any indication of those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less cost to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is recognised in the comprehensive income statement.

##### c) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO). Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

##### d) Provisions

Provisions are recognised when the Trust has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. Provisions are measured at the best estimate of the amounts required to settle the obligation at the end of the reporting period.

##### e) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks and other short term highly liquid investments with original maturities of 3 months or less.





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## AUDITED FINANCIAL ACCOUNTS 2011

### RAISE FOUNDATION

ABN 49 306 288 644

#### Notes to the Financial Statements

For the year ended 31 December 2011

##### NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

###### f) Revenue and Other Income

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. For this purpose, deferred consideration is not discounted to present values when recognising revenue. Interest income is recognised using the effective interest rate, which for floating rate financial assets is the rate inherent in the instrument.

Grants and donation income are recognised when the entity obtains control over the funds, which is generally at the time of the receipt.

All revenue is stated net of the amount of goods and services tax (GST).

###### g) Critical accounting estimates and judgements

The directors evaluate and judgements incorporated into financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events based on current trends and economic data, obtained both externally and within the Trust.

##### NOTE 2: Cash and Cash Equivalent

	2011 \$	2010 \$
Cash at bank	19,088	45,042
Cash on hand	10	10
	<u>19,098</u>	<u>45,052</u>

##### NOTE 3: Intangible Assets

Non-Current		
Business set up costs	1,650	1,650
Less: Accumulated amortisation	(990)	(660)
	<u>660</u>	<u>990</u>

##### NOTE 4: Trust Funds

Settlement Sum	<u>10</u>	<u>10</u>
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## AUDITED FINANCIAL ACCOUNTS 2011

### RAISE FOUNDATION

ABN 49 306 288 644

#### Notes to the Financial Statements

For the year ended 31 December 2011

##### NOTE 5: Retained Profits

	2011	2010
	\$	\$
Opening balance	46,032	37,367
Transfer of current year(loss)/profit	(26,284)	8,665
Total retained earnings	19,748	46,032

##### NOTE 6: Commitments and Contingent Liabilities

There are no commitments or contingent liabilities of a material nature known to the directors.



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## AUDITED FINANCIAL ACCOUNTS 2011

### RAISE FOUNDATION STATEMENT BY DIRECTORS

The directors of the trustee company has determined that the Trust is not a reporting entity and that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.

In the opinion of the board of directors the financial report set out on pages 4 to 8:

1. Presents a true and fair view of the financial position of Raise Foundation as at 31 December 2011 and its performance for the year ended on that date.
2. The provisions of the Act, the regulations under the Act and the conditions attached to the authority have been complied with by Raise Foundation.
3. The internal controls exercised by Raise Foundation are appropriate and effective in accounting for all income received and applied by Raise Foundation from any of its fundraising appeals.
4. At the date of this statement, there are reasonable grounds to believe that Raise Foundation will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the board of directors and is signed for and on behalf of the board of directors by:

Director .....  
Leon Condon

Director .....  
Leanne Ralph

Dated this 29<sup>th</sup> day of October 2012.

Jaques Stanmore Assurance Services Pty Ltd

Craig Stanmore  
Date: 29 October 2012  
Address: Suite 312, 20 Dale Street Brookvale NSW 2100





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## FINANCIAL POSITION AS AT NOVEMBER 2012

<u>Income</u>	CY12 Actual	CY11 Actual	CY10 Actual
Donations	21,691	14,289	21,260
Fundraising events	50,518	39,861	31,255
Grants - Clubs	17,700	17,000	25,000
Grants - Corporate	80,565	34,450	
Grants - Government	3,223	0	6,100
Interest	60	92	125
Workshops	14,760	331	0
Youth Connections	27,500	33,000	33,000
<b>Total Income</b>	<b>216,017</b>	<b>139,023</b>	<b>116,740</b>
<u>Expenses</u>			
Amortisation	330	330	330
Bank Charges & Merchant Fees	750	878	413
Bills: Phone	1,316	1,817	885
Catering	1,901	2,973	2,045
Childcare	2,808	2,848	2,532
Consult fees: Curriculum & Evaluation	9,000	13,643	8,000
Consult fees: Finance & Admin	11,731	5,155	4,300
Consult fees: Funding & Marketing	11,574	12,748	10,750
Consult fees: Mentor Recruit & Develop	12,248	20,696	17,500
Consult fees: Program Counsellors	60,296	49,149	26,130
Consult fees: Workshops Facilitators		1,080	0
Fundraising Event Costs	33,344	28,549	14,709
Guest Presenters	660	1,770	275
Insurance	1,984	2,030	1,898
Legal and Accounting - external	2,561	351	1,037
Marketing and PR	384	1,100	523
Mentor Expenses	1,951	3,494	1,939
Office Equipment	2,007	794	1,313
Printing and Stationery	1,224	2,055	1,509
Rent	607	0	
Taxes		1,200	2,400
Training Expenses	4,643	444	1,770
Travel	2,723	1,043	668
Venues	465	636	436
Website and IT	313	1,240	743
Workshop Expenses	2,038	1,271	1,421
Workshop Expenses - Bump Grad	9,083	8,012	4,548
Expenses - Unassigned	11,667		
<b>Total Expenses</b>	<b>187,608</b>	<b>165,307</b>	<b>108,075</b>
<u>Net Profit (Loss)</u>	<b>28,409</b>	<b>-26,284</b>	<b>8,665</b>
Accumulated surplus at year beginning	19,748	46,032	37,367
Accumulated surplus at year end	48,157	19,748	46,032



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## 2012 HIGHLIGHTS, SO FAR

Trained 116 new mentors who completed our TAFE accredited training

Retained 61 mentors from previous years

Provided a mentor match for 209 young people who were struggling

Made our 500<sup>th</sup> match since our inception four years ago

Took Ismo program into 9 high schools with 114 students graduating

Conducted 4 Bump programs, with 69 young mums graduating

Provided mentors for 26 Youth Connections students at Crows Nest TAFE

Wrote and conducted new Bump Up program with 6 graduates in partnership with TAFE NSI Outreach

Bump Up girls wrote an extraordinary book and workshop for schools on teenage sexual health

Invited as Guest Speakers at the Australian Youth Mentoring Conference

Continued partnership with Salvation Army for two years under Youth Connections

Formed new partnerships with MTC Work Solutions for Bump in Bankstown

Formed corporate partnership with MYOB for Ismo at JJ Cahill Memorial High School

Formed corporate partnership with Martin and Pleasance for first Bump program in Melbourne

Formed strategic partnership with WhiteLion in Melbourne

Held second successful fundraising event at Carriageworks exceeding fundraising expectations

Conducted additional workshops in four high schools across Sydney metro area

Wrote and conducted new Pathways four week program in partnership with TAFE NSI





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## FUTURE

Raise Foundation is looking forward to a bright future for all the young people with whom we work. We will continue to assist them to identify and achieve their dreams, and we will identify and achieve many goals for the Foundation. We will provide professional mentoring programs and invaluable workshops for as many young people as we can throughout 2012 and beyond.

The demand for our services continues to grow, and we will endeavour to meet those requirements with strength. Therefore, over the next year, we will be focussing on several initiatives to ensure the financial sustainability of the Foundation. Our Raise Ball will be held to raise awareness of the work we are doing, and raise much needed funds which will directly provide mentors. We will tap into our success of achieving DGR status and apply for some substantial ongoing government and corporate funding. We will conduct three mentor training programs to prepare new mentors to join our team of experienced mentors. We will conduct 9 Ismo programs, 4 Bump programs, 1 Connections program, and we will write a new advanced Bump program for the girls who have graduated and looking to extend.

We are proud that we continue to conduct our programs with a very small budget compared to other mentoring programs, and that we reach just as many young people, if not more. We will maintain this level of control of our expenses to ensure value for the donated dollar for our investors and supporters. This, and the fact that we are fresh and innovative in our approach, as well as the fact that we undertake comprehensive evaluation to demonstrate our outcomes will ensure that we continue to be a viable option for funding, and a place of preference for community volunteers.

Young people in the northern suburbs of Sydney will continue to be a strong focus area of support, as they are often overlooked. However, we have built community alliances in the south eastern suburbs and western suburbs for 2012, and our next phase of expansion will be into regional areas such as the Central Coast and Victoria in 2013, as community partnerships are already being formed in these areas.

*Thank you for coming on the journey with us to provide outstanding mentoring programs and personal development workshops for young people who are facing profound challenges. We look forward to doing further outstanding work, and to helping more young people identify and achieve their dreams regardless of the adversity they are being challenged with.*





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